



Alabama
Department of Labor

Labor Market Information
James Henry, Division Director

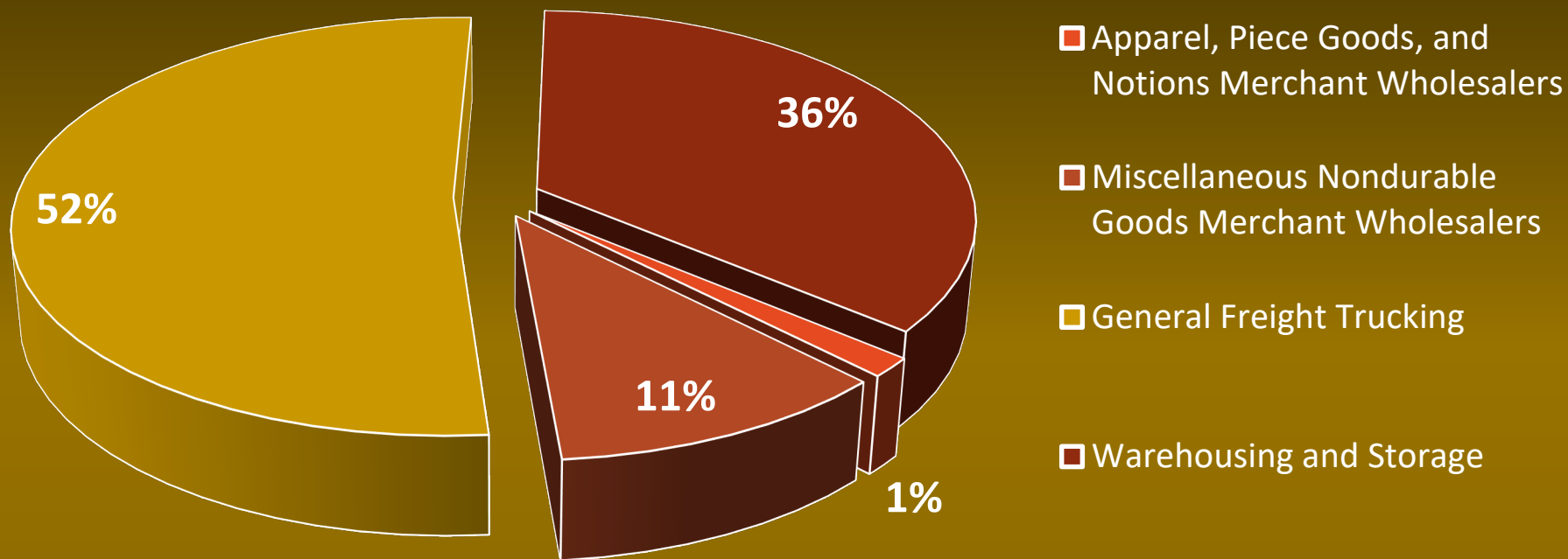


Accelerate Alabama Distribution/Logistics

Alabama Department of Labor
Labor Market Information Division



Alabama Distribution/Logistics Employment by Industry Sectors





Alabama Distribution/Logistics Industry Overview

Sector	# of Companies	# Employed
Apparel, Piece Goods, and Notions Merchant Wholesalers	30	499
Miscellaneous Nondurable Goods Merchant Wholesalers	254	3,712
General Freight Trucking	1,103	17,403
Warehousing and Storage	257	11,943



Apparel, Piece Goods, and Notions Merchant Wholesalers

4243 Apparel, Piece Goods, and Notions Merchant Wholesalers

This industry comprises establishments primarily engaged in the merchant wholesale distribution of piece goods, fabrics, knitting yarns (except industrial), thread and other notions, and/or hair accessories.

30 companies; 499 employed;
1% of Distribution/Logistics
Industry Employment

# of Employees	% of Companies
1-49	94%
50-99	3%
100-249	3%
250+	0%

Top 5 Job Categories:

- 16% Customer Service Representatives
- 16% Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products
- 8% Packers and Packagers, Hand
- 7% Bookkeeping, Accounting, and Auditing Clerks
- 6% Stock Clerks and Order Fillers

Source: Quarterly Census of Employment and Wages, 2016 annual average. *Note: Numbers may not equal 100% due to rounding.*

Source: 2017 Release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics.



Apparel, Piece Goods, and Notions Merchant Wholesalers

Firm Age Workforce Indicators

Firm Age	Employment	Monthly Earnings	Monthly Earnings New Hires	Turnover
0 – 1 Year	10	\$2,745	*	*
2 – 3 Years	24	\$3,007	\$1,273	*
4 – 5 Years	34	\$2,888	\$1,529	*
6 – 10 Years	*	*	*	*
11+ Years	426	\$3,624	\$3,044	3.1%
All Firm Ages	483	\$3,533	\$2,721	4.0%

Source: Local Employment Household Dynamics Partnership between Alabama Department of Labor, Labor Market Information Division, and the U.S. Census Bureau, LED Extraction Tool; 2016 annual average data shown. **Data not available or marked confidential. Note: Data may not add due to rounding.*



Miscellaneous Nondurable Goods Merchant Wholesalers

4249 Miscellaneous Nondurable Goods Merchant Wholesalers

This industry group comprises establishments primarily engaged in the merchant wholesale distribution of nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

254 companies; 3,712 employed;
11% of Distribution/Logistics
Industry Employment

# of Employees	% of Companies
1-49	95%
50-99	3%
100-249	1%
250+	1%

Top 5 Job Categories:

- 22% Laborers and Freight, Stock, and Material Movers, Hand
- 17% Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products
- 9% Stock Clerks and Order Fillers
- 6% Light Truck or Delivery Services Drivers
- 5% Packers and Packagers, Hand

Source: Quarterly Census of Employment and Wages, 2016 annual average. *Note: Numbers may not equal 100% due to rounding.*

Source: 2017 Release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics.



Miscellaneous Nondurable Goods Merchant Wholesalers

Firm Age Workforce Indicators

Firm Age	Employment	Monthly Earnings	Monthly Earnings New Hires	Turnover
0 – 1 Year	17	\$1,892	*	21.7%
2 – 3 Years	17	\$1,937	\$1,384	34.6%
4 – 5 Years	43	\$2,191	\$1,233	6.8%
6 – 10 Years	108	\$2,938	\$2,088	9.0%
11+ Years	3,095	\$3,159	\$2,096	7.3%
All Firm Ages	3,280	\$3,126	\$2,083	7.5%

Source: Local Employment Household Dynamics Partnership between Alabama Department of Labor, Labor Market Information Division, and the U.S. Census Bureau, LED Extraction Tool; 2016 annual average data shown. **Data not available or marked confidential. Note: Data may not add due to rounding.*



General Freight Trucking

4841 General Freight Trucking

This industry group comprises establishments primarily engaged in providing general freight trucking. General freight establishments handle a wide variety of commodities, generally palletized, and transported in a container or van trailer. The establishments of this industry group provide a combination of the following network activities: local pickup, local sorting and terminal operations, line-haul, destination sorting and terminal operations, and local delivery.

1,103 companies; 17,403 employed;
52% of Distribution/Logistics
Industry Employment

# of Employees	% of Companies
1-49	92%
50-99	5%
100-249	3%
250+	1%

Source: Quarterly Census of Employment and Wages, 2016 annual average. *Note: Numbers may not equal 100% due to rounding.*

Top 5 Job Categories:

- 70% Heavy and Tractor-Trailer Truck Drivers
- 4% Bus and Truck Mechanics and Diesel Engine Specialists
- 3% Dispatchers, Except Police, Fire, and Ambulance
- 3% Light Truck or Delivery Services Drivers
- 2% Laborers and Freight, Stock, and Material Movers, Hand

Source: 2017 Release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics.



General Freight Trucking Firm Age Workforce Indicators

Firm Age	Employment	Monthly Earnings	Monthly Earnings New Hires	Turnover
0 – 1 Year	141	\$2,805	\$3,027	25.1%
2 – 3 Years	360	\$3,561	\$3,429	14.8%
4 – 5 Years	883	\$3,631	\$3,453	11.4%
6 – 10 Years	982	\$3,602	\$3,511	11.8%
11+ Years	13,305	\$4,149	\$3,156	8.1%
All Firm Ages	15,671	\$4,058	\$3,207	8.8%

Source: Local Employment Household Dynamics Partnership between Alabama Department of Labor, Labor Market Information Division, and the U.S. Census Bureau, LED Extraction Tool; 2016 annual average data shown. **Data not available or marked confidential. Note: Data may not add due to rounding.*



Warehousing and Storage

4931 Warehousing and Storage

This industry comprises establishments primarily engaged in operating merchandise warehousing and storage facilities. These establishments generally handle goods in containers, such as boxes, barrels, and/or drums, using equipment, such as forklifts, pallets, and racks. They are not specialized in handling bulk products of any particular type, size, or quantity of goods or products.

257 companies; 11,943 employed;
36% of Distribution/Logistics
Industry Employment

# of Employees	% of Companies
1-49	85%
50-99	7%
100-249	3%
250+	4%

Source: Quarterly Census of Employment and Wages,
2016 annual average. *Note: Numbers may not equal 100% due to rounding.*

Top 5 Job Categories:

- 42% Laborers and Freight, Stock, and Material Movers, Hand
- 14% Industrial Truck and Tractor Operators
- 5% Machine Feeders and Offbearers
- 4% Heavy and Tractor-Trailer Truck Drivers
- 4% Shipping, Receiving, and Traffic Clerks

Source: 2017 Release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics.



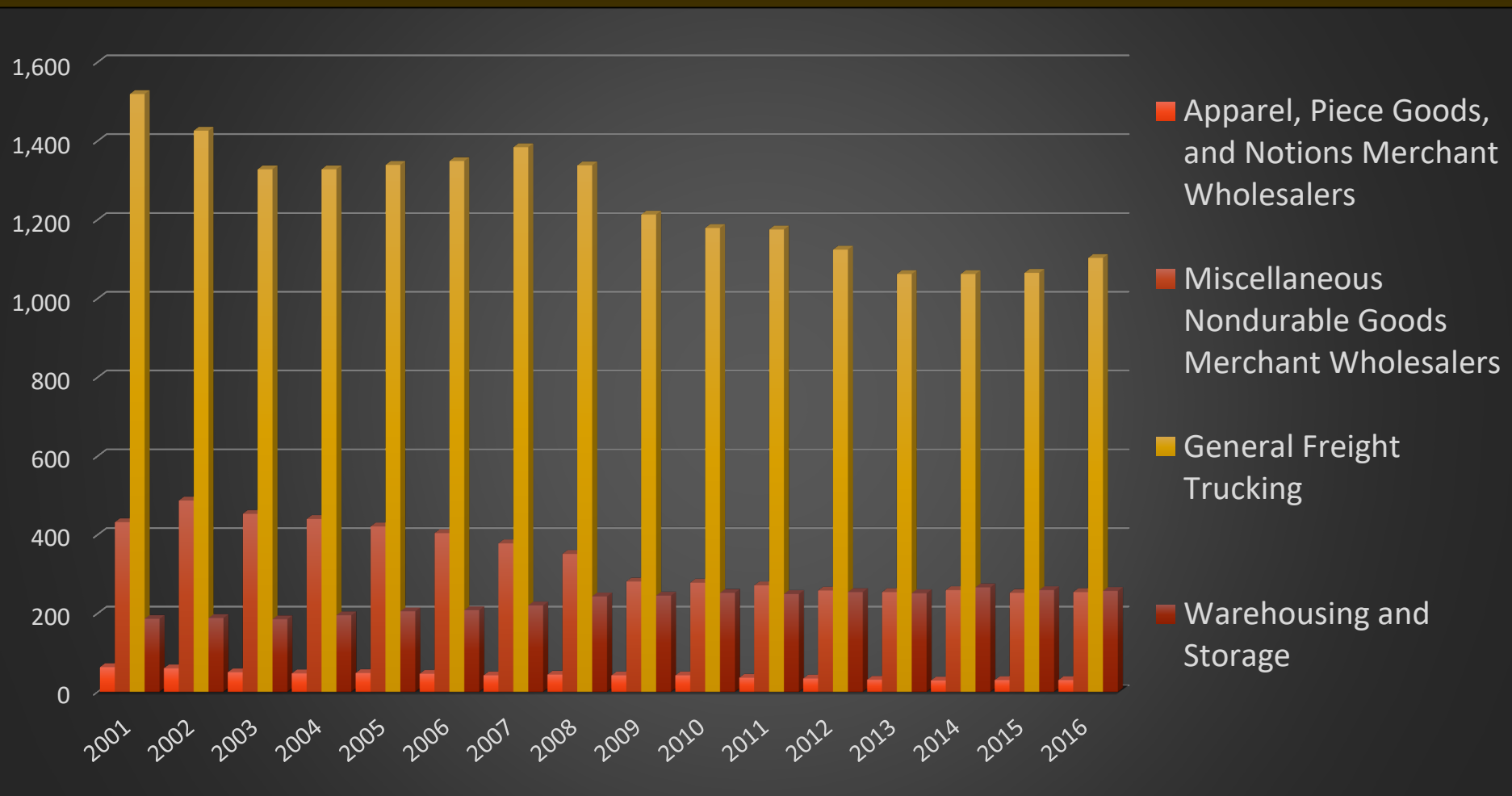
Warehousing and Storage Firm Age Workforce Indicators

Firm Age	Employment	Monthly Earnings	Monthly Earnings New Hires	Turnover
0 – 1 Year	98	\$2,449	\$1,992	11.7%
2 – 3 Years	42	\$2,770	\$2,334	10.2%
4 – 5 Years	104	\$2,019	\$1,541	13.7%
6 – 10 Years	586	\$3,253	\$2,612	9.6%
11+ Years	9,337	\$3,096	\$2,001	9.9%
All Firm Ages	10,166	\$3,086	\$2,036	9.9%

Source: Local Employment Household Dynamics Partnership between Alabama Department of Labor, Labor Market Information Division, and the U.S. Census Bureau, LED Extraction Tool; 2016 annual average data shown. **Data not available or marked confidential. Note: Data may not add due to rounding.*

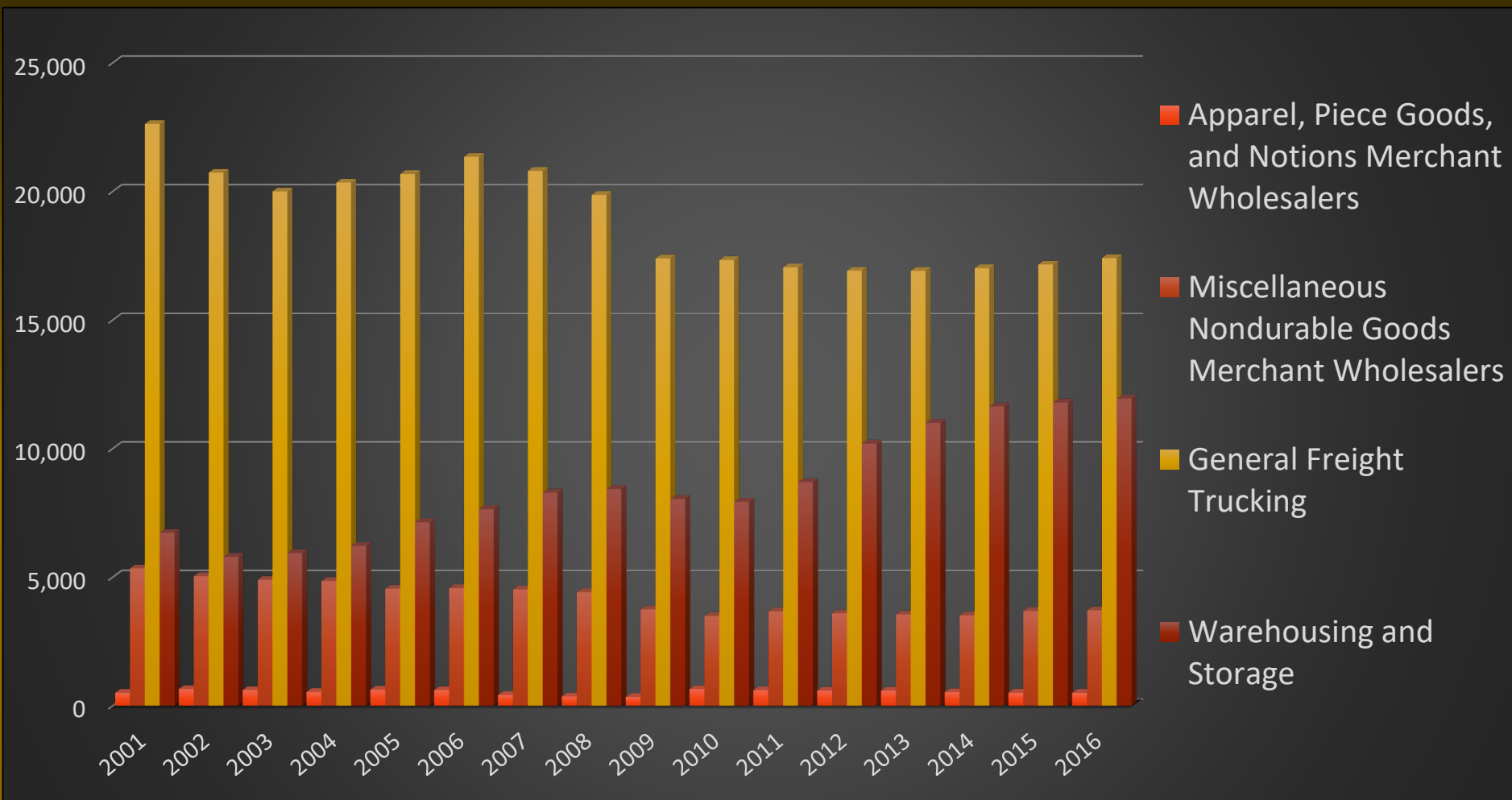


Development of Alabama's Distribution/Logistics Center Industry by Company



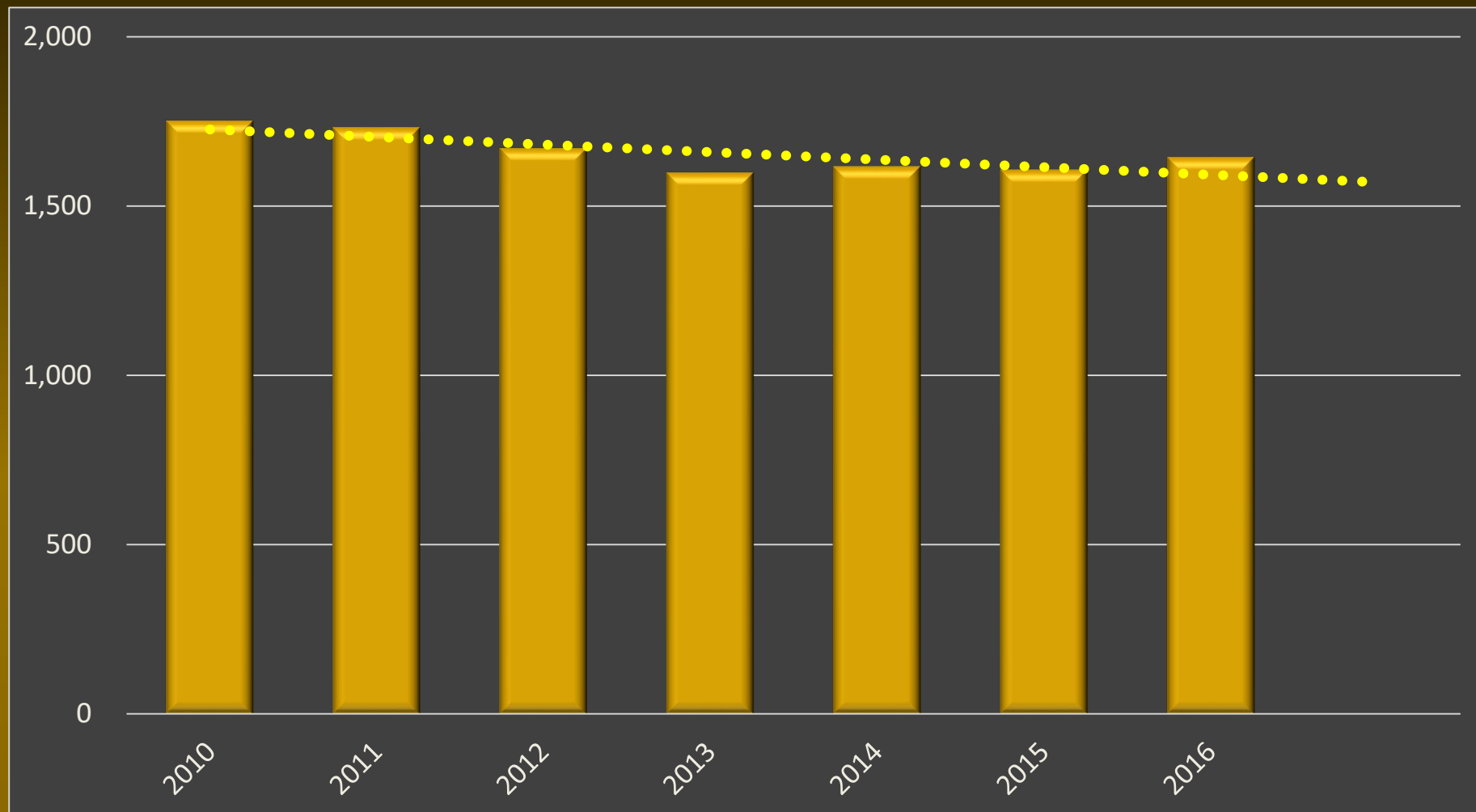


Development of Alabama's Distribution/Logistics Center Industry by Employment



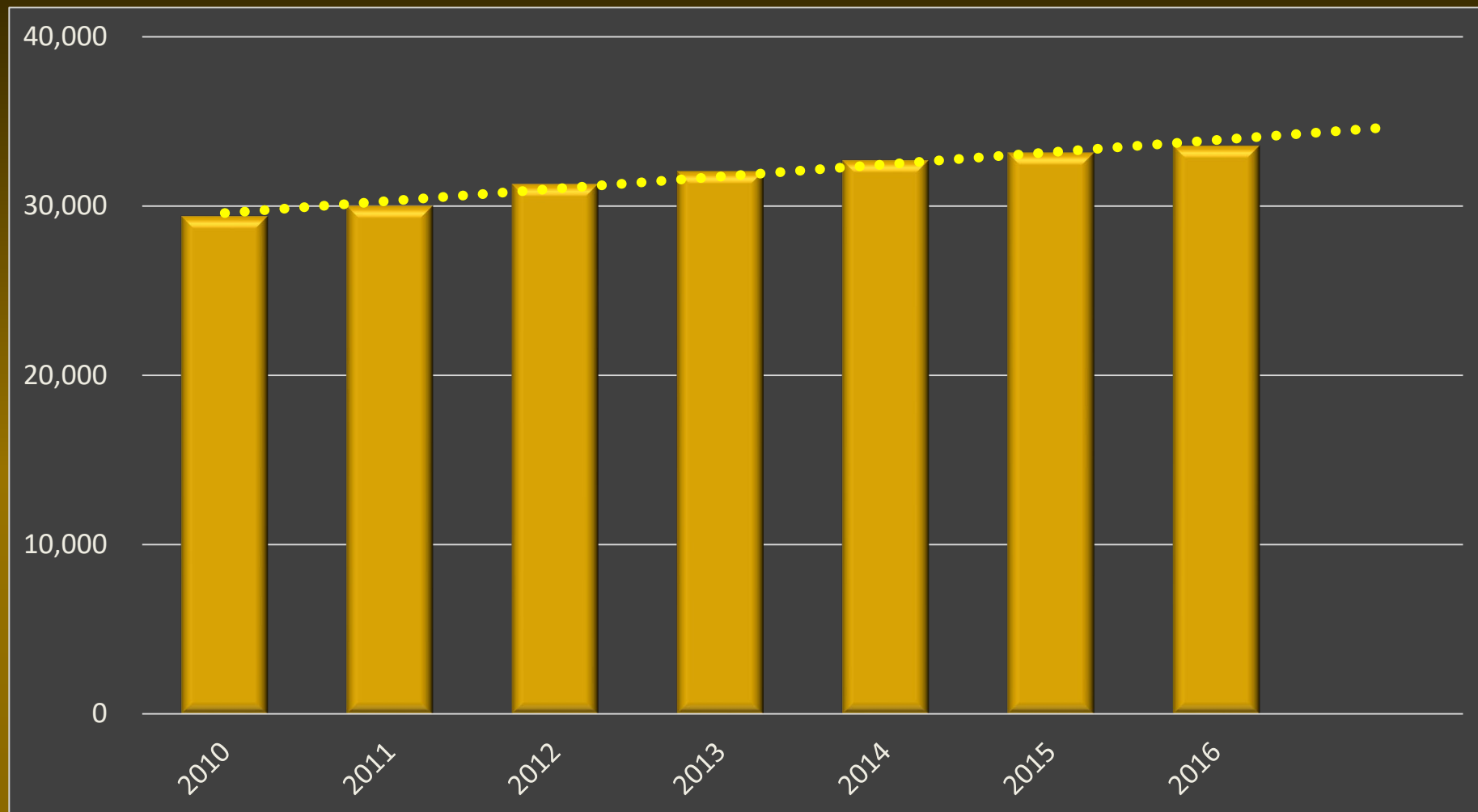


Cluster Change Since 2010 Total Establishment





Cluster Change Since 2010 Total Employment





Top Occupations for Distribution/Logistics Centers by Rounded Employment

Occupations	# of Jobs	% of Total
Heavy and Tractor-Trailer Truck Drivers	12,340	18%
Laborers and Freight, Stock, and Material Movers, Hand	6,290	9%
Industrial Truck and Tractor Operators	2,630	4%
Packers and Packagers, Hand	1,410	2%
Light Truck or Delivery Services Drivers	1,030	1%
Bus and Truck Mechanics and Diesel Engine Specialists	820	1%
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	720	1%
Office Clerks, General	690	1%
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	640	1%
Remaining Occupations	78,890	12%

Source: 2018 release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics. Annual wage information rounded to the nearest whole dollar. *Note: Data reflects wages across all industries, not specifically to respective industry cluster.*



Wage Information

Top 10 by Rounded Occupational Employment

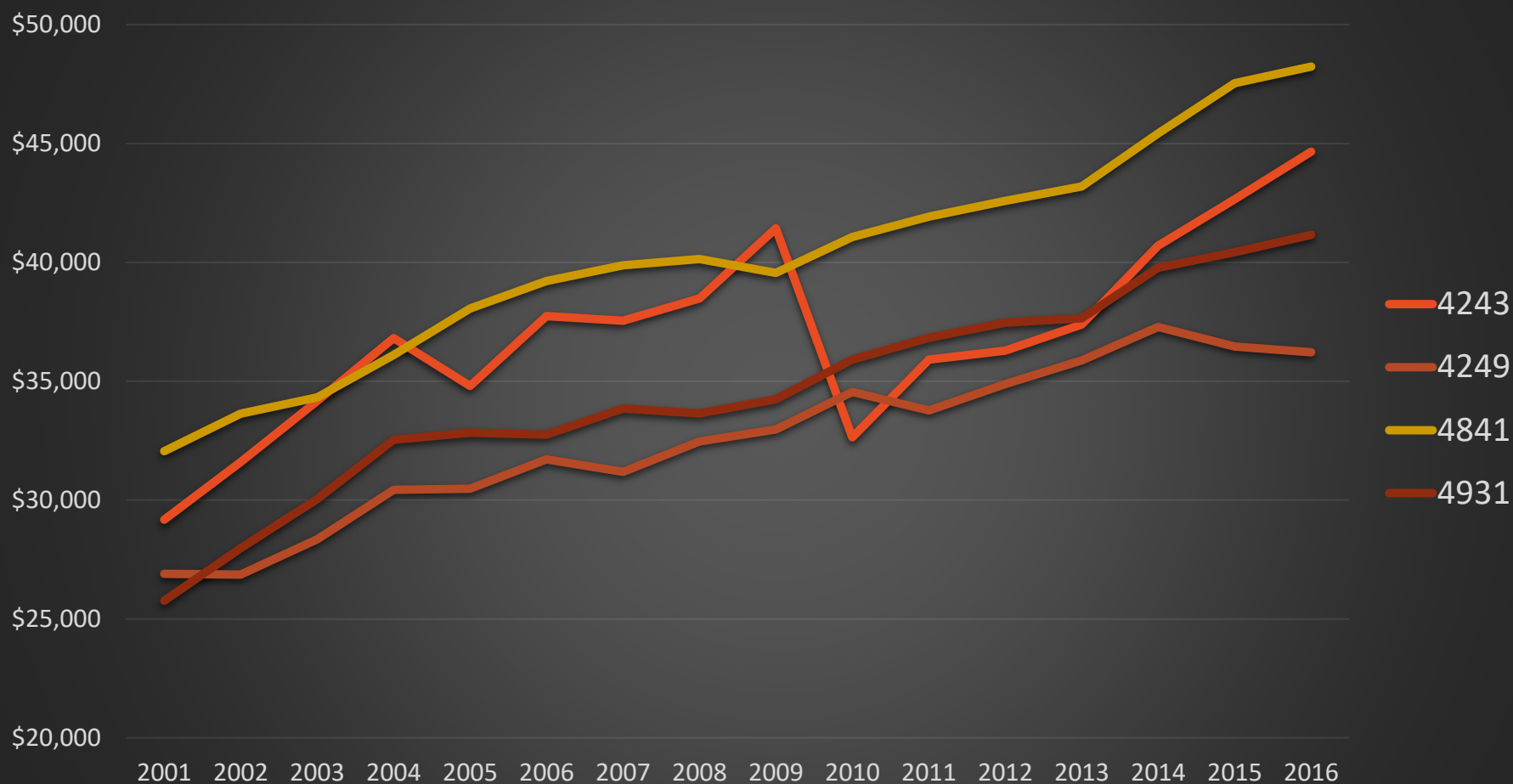
Occupation	Rounded Emp.	Mean Hourly	Mean Annual	Entry Hourly	Entry Annual	Experience Hourly	Experience Annual
Heavy and Tractor-Trailer Truck Drivers	12,340	\$19.27	\$40,077	\$13.10	\$27,249	\$22.35	\$46,490
Laborers and Freight, Stock, and Material Movers, Hand	6,290	\$12.26	\$25,505	\$9.02	\$18,761	\$13.88	\$28,877
Industrial Truck and Tractor Operators	2,630	\$16.24	\$33,769	\$11.62	\$24,171	\$18.54	\$38,569
Packers and Packagers, Hand	1,410	\$11.65	\$24,237	\$8.58	\$17,851	\$13.19	\$27,430
Light Truck or Delivery Services Drivers	1,030	\$14.32	\$29,782	\$8.97	\$18,657	\$16.99	\$35,345
Bus and Truck Mechanics and Diesel Engine Specialists	820	\$20.40	\$42,434	\$14.57	\$30,302	\$23.32	\$48,500
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	720	\$16.72	\$34,785	\$12.00	\$24,950	\$19.09	\$39,702
Office Clerks, General	690	\$12.28	\$25,545	\$8.54	\$17,771	\$14.15	\$29,433
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	640	\$29.99	\$62,387	\$14.74	\$30,659	\$37.62	\$78,250
General and Operations Managers	520	\$58.04	\$120,726	\$29.20	\$60,731	\$72.46	\$150,723

Source: 2017 release of the Occupational Employment Statistics (OES) Report in cooperation with the Bureau of Labor Statistics; wage data aged using the most current Employment Cost Index (ECI) factors. Annual wage information rounded to the nearest whole dollar. *Note: Data reflects wages across all industries, not specifically to respective industry cluster.*



Wage Information

Total Wages by NAICS Code 2001-2016



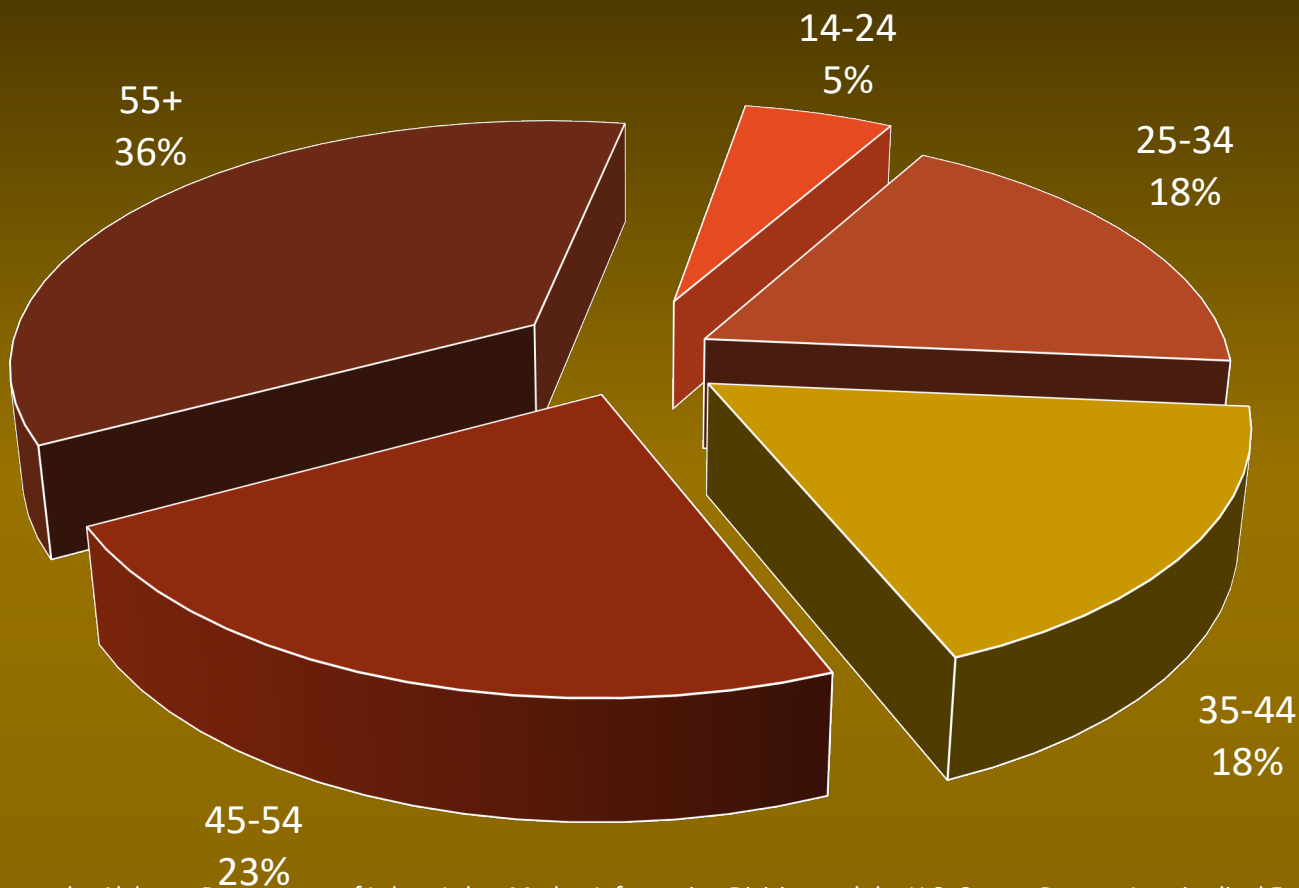


2016 Quarterly Workforce Indicators

NAICS	Industry	Average Turnover Rate	Average Job Gains	Average Net Job Flows	Average Monthly Earnings	Average Monthly Earnings – New Hires
4243	Apparel, Piece Goods, and Notions Merchant Wholesalers	4.0%	8	-7	\$3,533	\$2,721
4249	Miscellaneous Nondurable Goods Merchant Wholesalers	7.5%	117	31	\$3,126	\$2,083
4841	General Freight Trucking	8.8%	513	5	\$4,058	\$3,207
4931	Warehousing and Storage	9.9%	415	6	\$3,086	\$2,036

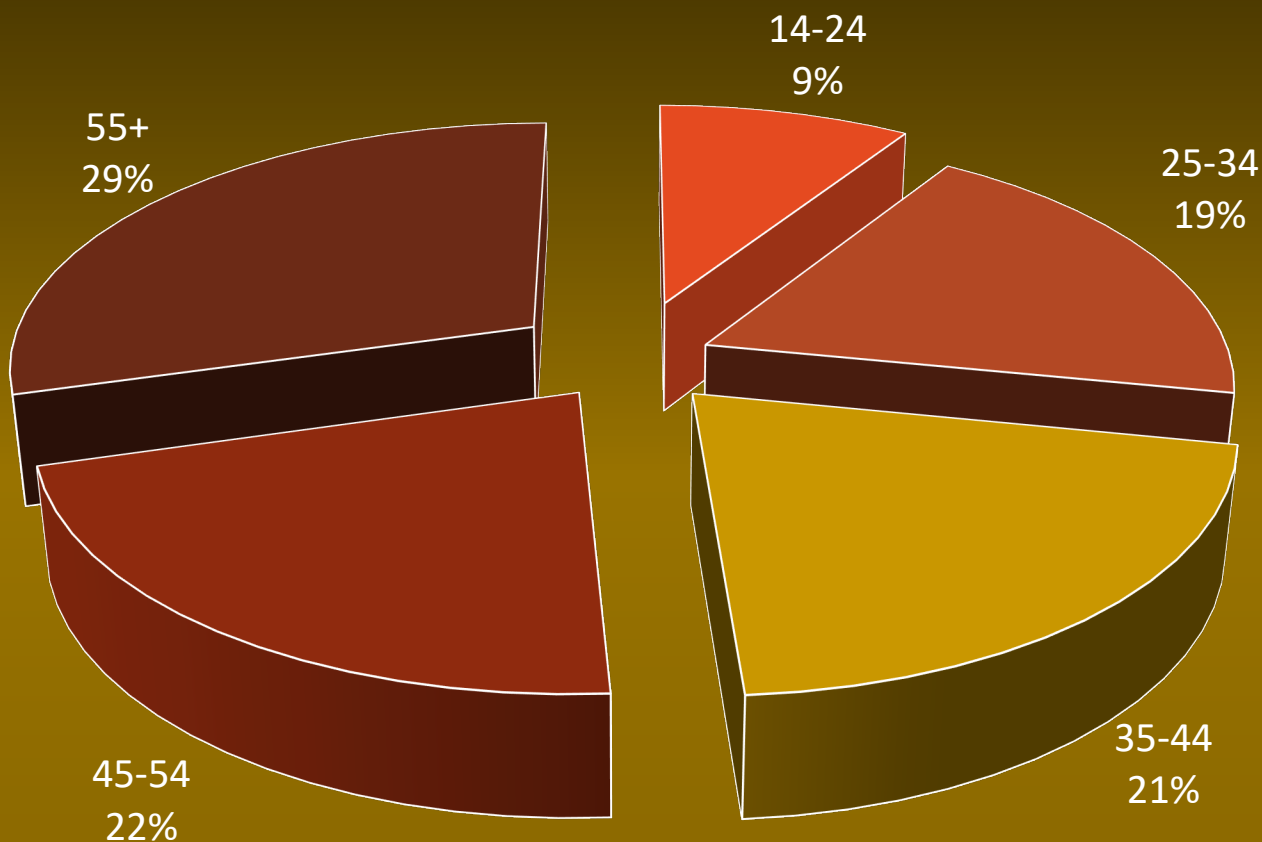


4243 Apparel, Piece Goods, and Notions Merchant Wholesalers 2017 Average Annual Employment by Age Group



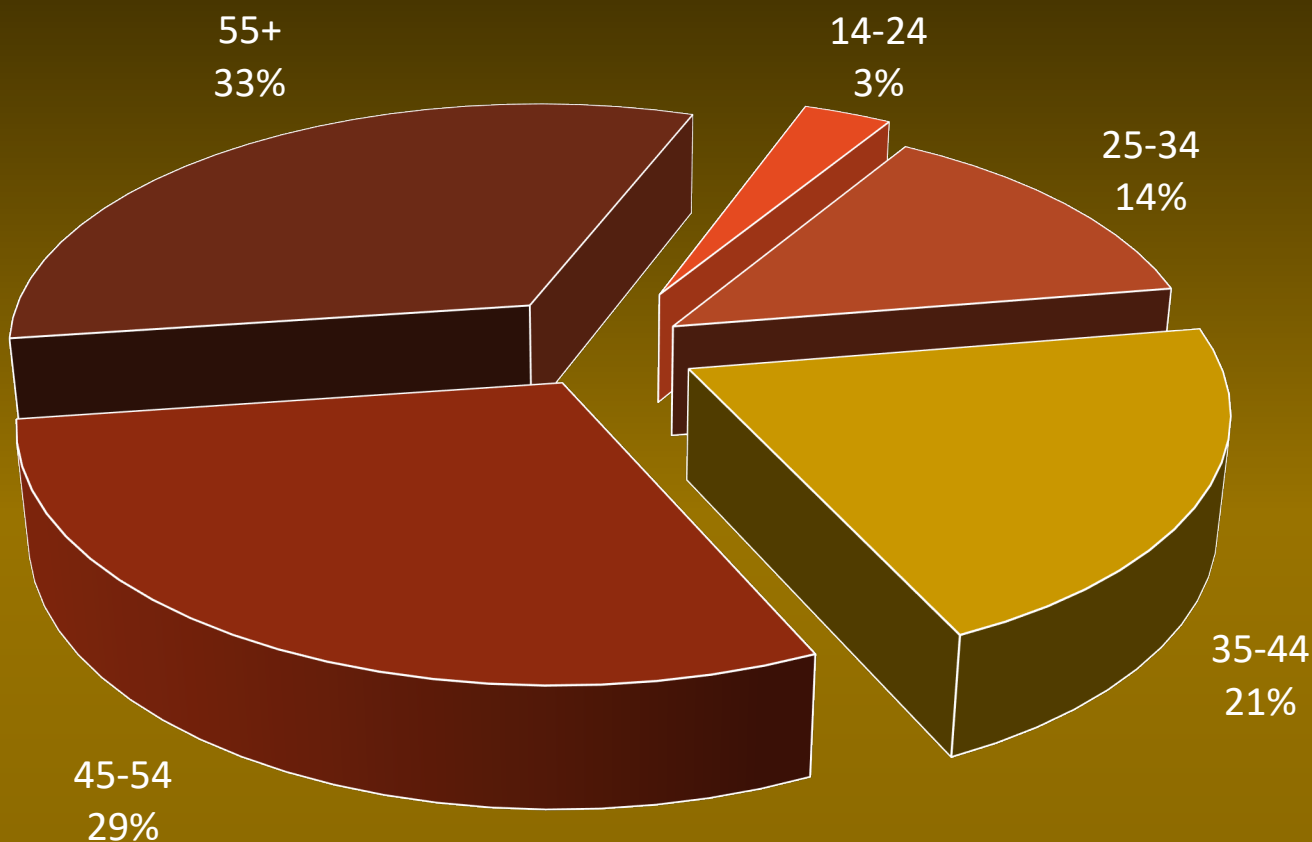


4249 Miscellaneous Nondurable Goods Merchant Wholesalers 2017 Average Annual Employment by Age Group



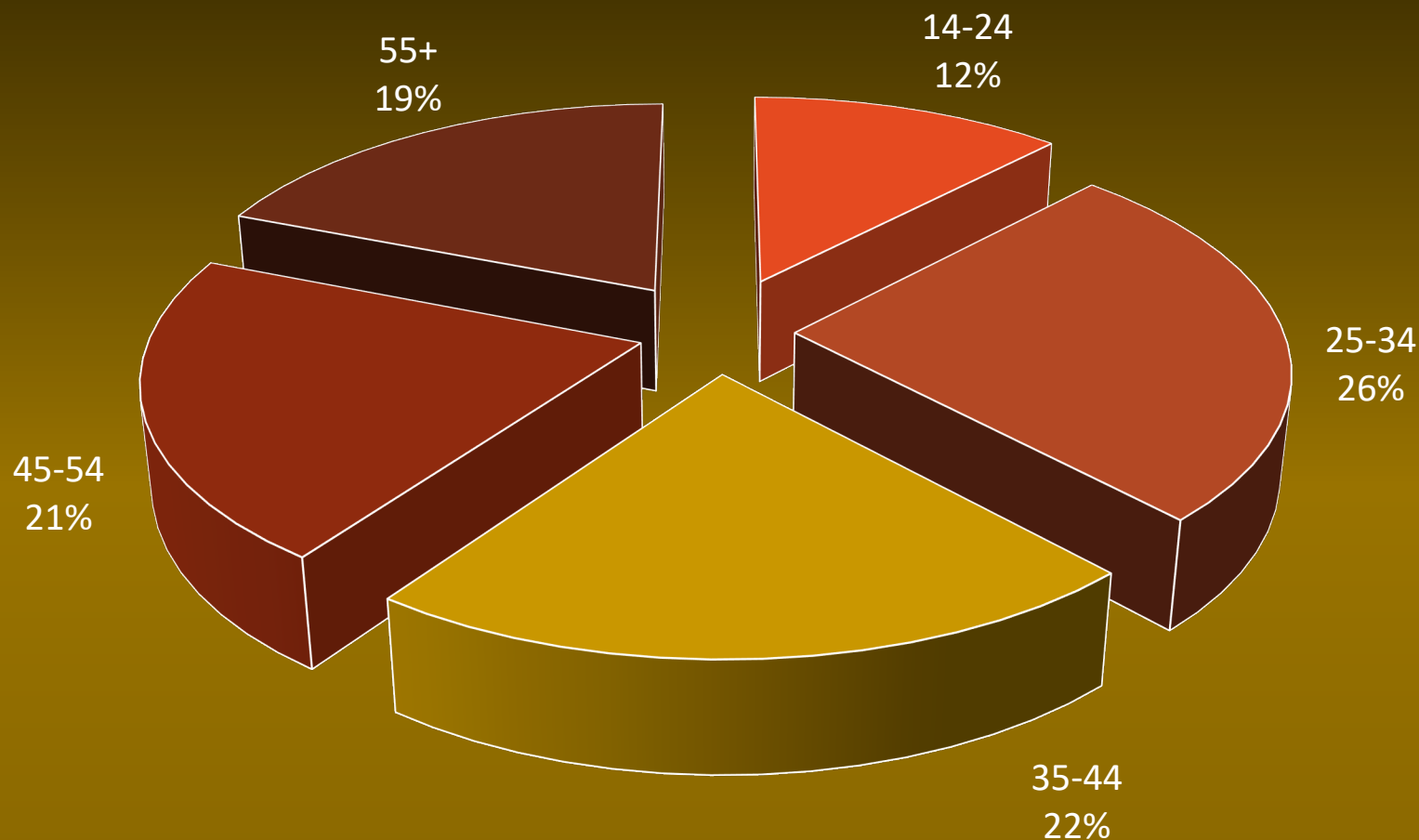


4841 General Freight Trucking 2017 Average Annual Employment by Age Group





4931 Warehousing and Storage 2017 Average Annual Employment by Age Group





Projections Information

2016 – 2026 Industry Projections by NAICS Code

NAICS	Industry	2016	2026	Net Change	Percent Change	Average Annual Growth	U.S. Average Annual Growth	Location Quotient
4243	Apparel, Piece Goods, and Notions Merchant Wholesalers	500	510	10	2.00	0.20	0.26	0.22
4249	Miscellaneous Nondurable Goods Merchant Wholesalers	3,710	3,530	-180	-4.85	-0.50	-1.04	0.78
4841	General Freight Trucking	17,400	18,230	830	4.77	0.47	0.27	1.18
4931	Warehousing and Storage	11,940	15,360	3,420	28.64	2.55	1.96	0.89



Major Distribution/Logistics Regions

Distribution Industry Maps:

Statewide

Region 1

Region 2

Region 3

Region 4

Region 5

Region 6

Region 7